



نام درس: زبان تخصصی ۲، زبان خارجی ۳، زبان تخصصی ۳، زبان تخصصی مدیریت صنعتی

رشته تحصیلی / گُذ دروس: مدیریت دولتی تجميع (۱۲۳۴۰۳۲) مدیریت دولتی سنتی (۱۲۱۲۰۲۴) مدیریت صنعتی سنتی (۱۲۱۲۰۳۵) مدیریت صنعتی تجميع (۱۲۱۲۰۳۷)

مجاز است.

استفاده از:

Part One:

Instruction: Choose the best choice (a, b, c, or d) to complete the following sentences.

٧. It is theof the department to deal with the employment problems.
- a. rejection b. function
c. organization d. administration
٨. Providing guidelines for decision-making is the most importantof every company.
- a. policy b. organization
c. officer d. administration
٩. A person who works in a profession, especially a doctor or a university teacher is called a(n).....
- a. labor b. manager c. practitioner d. administrator
١٠. Theof the new employee is considerable. In other words, he is more liable.
- a. authority b. hierarchy c. productivity d. accountability
١١. There is a high.....of opinion among all members to achieve the goal of the company.
- a. consensus b. planning c. politics d. bureaucracy
١٢. The new managereach of his employees their tasks.
- a. allocated b. enforced c. financed d. fired
١٣. It is the common rights of to complain about faulty goods.
- a. entrepreneur b. consumers c. sector d. officer
١٤. Theya policy of high productivity for their companies to increase their capital.
- a. blurred b. cheated c. advocated d. refused
١٥. Group of people controlling a company or some other organization is called.....of directors.
- a. apex b. master c. chairman d. board
١٦. He managed to maintain his.....of the party despite many oppositions.
- a. leadership b. commission c. command d. ledger
١٧. In the public....., there is no genuine equivalent to the profit motive which is so central to private enterprise.
- a. obscure b. efficiency c. court d. sector
١٨. The actions of public.....have the force of law and power of the government behind them.
- a. conflicts b. echelons c. administrators d. revenues



مجاز است.

استفاده از:

Part Two

Read the following sentences carefully and find the best equivalent for the words in bold.

۱۳. An **occupation** refers to one's usual or principal work or business, especially as a means of earning a living.

- a. plan of action b. job c. commerce d. policy

۱۴. Most of companies have **corporate** way of doing their most things.

- a. collective b. procedural c. substantive d. bureaucratic

۱۵. In many organizations, some of the employees are considering ways to increase the **productivity** of their companies.

- a. efficiency b. implementation c. authority d. emergency

۱۶. Most experienced managers try to **run** their jobs very well.

- a. enforce b. manage c. plan d. dispute

۱۷. Every year, there are a lot of meetings for the purpose of discussing the **substantive** matters of their works.

- a. easy b. procedural c. accountable d. real

۱۸. Most of the educated employees are **demanding** high salary.

- a. defrauding b. financing c. requiring d. advocating

۱۹. The money received by a business as a result of its trading activity is called **revenue**.

- a. income b. promotion c. recruitment d. investment

۲۰. Many workers **fired** for stealing money from the shops.

- a. fund b. demanded c. dismissed d. controlled

۲۱. Most of the managers receive promotion for **meritorious** jobs in their marketplaces.

- a. praiseworthy b. fiscal c. advisory d. answerable

۲۲. The head of the government **direct** the public affairs of a country.

- a. rise b. govern c. increase d. get

۲۳. Private firms' task is to be highly efficient and competitive in the **marketplace**.

- a. fiscal agency b. bifurcation c. investment d. commercial world



تعداد سوالات: تستی: ۳۰ تشریحی: --

زما

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مجاز است.

استفاده از:

Part Three:

Read the following sentences carefully and find a Persian equivalent for the words in bold.

۲۴. There is a rise in unemployment when the society encounters **inflation**.

الف. تورم ب. رکود ج. کساد د. رونق

۲۵. A system or practice in which persons are hired and promoted on the basis of ability rather than patronage is called **merit system**.

الف. سیستم لیاقتی ب. سیستم عمومی ج. سیستم قدیمی د. سیستم منظم

۲۶. A **ledger** is a document records its financial accounts.

الف. شرح عملکرد ب. دفتر کل ج. دفتر کار د. مدرک تخصصی

۲۷. A clever **entrepreneur** would have succeeded in every risky business.

الف. سرمایه گذار ب. سرمایه دار ج. فرد معترض د. کار آفرین

۲۸. Most of the **bureaucrats** are interested in following routine and the rules of the department very strictly.

الف. کارمندان نقدی ب. رؤسای بازاریابی ج. مقامات اداری د. ارباب رجوع

۲۹. The **implementation** of his ideas in the new workplace is not so easy.

الف. پرتو ب. ویژگی ج. تحقق د. مصلحت

۳۰. **Rationality** is one of his distinguishing characters which make him different from others.

الف. جنبه عقلایی ب. جامعه پذیری ج. پایداری د. سودآوری