



- 1-The distribution of part of earning of a company to its shareholders is called-----.
1. dividened 2. consumption 3. investment 4. distribution
- 2-A relationship which subsists between persons to carry on a business together is called a partnership. "subsist" means-----
1. legalize 2. incur 3. vest 4. exist
- 3-The-----is the simplest form of business organization -on person in business on his own.
1. partnership 2. cooperator 3. soletrader 4. shareholder
- 4-The-----was caused by management 's refusal to negotiate with the unions.
1. agreement 2. strike 3. amusement 4. interference
- 5-An organization of markers to present their interest and deal collectively with employers is called a-----.
1. premises 2. strategy 3. union 4. self-esteem
- 6-A market oriented organization is one which focuses on the needs of its-----.
1. customers 2. seller 3. stockholders 4. partnership
- 7-The two business clinched the deal quickly."clinch" means-----.
1. damage 2. confirm 3. vivid 4. gear
- 8-We must reduce labor -----IF we are to make a profit this year.
1. costs 2. brands 3. sales 4. promotions
- 9-The manager -----his employees performance constantly through TV screen.
1. encourages 2. contemplates 3. monitors 4. prepares
- 10-----is the vehicle that allows managers to fulfill each management function.
1. Meeting 2. Community 3. writing 4. Communication
- 11-He is a senior -----who works in an industrial company.
1. network 2. executive 3. sponsor 4. competent
- 12-It is not possible to pinpoint precisely the time of meeting ."pinpoint" means-----.
1. prepare 2. show 3. force 4. change
- 13-One who specializes in managing the financial accounts of business and industry is called a(n)-----.
1. accountant 2. auditor 3. creditor 4. owner



14- We both shared the same desire viz ,to make a lot of money and to retire soon."Viz " means-----.

1. in addition 2. therefore 3. in other words 4. such as

15-----is that branch of psychology which delves into study of human behaviour in industrial organizations.

1. social psychology 2. neuropsychology
3. industrial psychology 4. clinical psychology

16-Maslow' s theory proceeds on the premise that an individual has a variety of needs.

1. قضیه 2. موقعیت 3. ساختمان 4. اصطلاح

17-He wields a lot of power as an executive director."wield" means-----.

1. بکار بردن 2. استدلال کردن 3. ادامه دادن 4. ممانعت کردن

18-He needs the company' s sponsor for computer training.

1. بازاریاب 2. واسطه 3. ضامن 4. ناظر

19-MR .Ahmadi is the supervisor of his father 's company.

1. سرپرست 2. متعهد 3. عامل 4. سهامدار

20-The company has agreed to fund his trip to Shiraz.

1. اداره کردن 2. هزینه چیزی را تامین کردن
3. تجارت کردن 4. ادامه دادن