



1-The distribution of part of the earning of a company to its shareholders is called-----.

1. investment                      2. dividened                      3. contraction                      4. debt

2-The food company has many -----shops throughout the western part of Europe.

1. retail                              2. sole trader                      3. revenue                              4. purchase

3-The-----is a relationship which subsists between persons carrying on a business in common with a view to profit.

1. stockholder                      2. middle man                      3. manager                              4. partnership

4-Two companies have reached a(n) -----to divide the money into equal parts.

1. market                              2. negotiate                              3. agreement                              4. union

5-He has taken a 50 % stake in the business.

1. refuse                              2. share                              3. sell                              4. give

6-The practice of creating a unique name for a product and giving marketing support to that name is called-----.

1. costing                              2. pricing                              3. branding                              4. advertising

7-The two business clinched the deal quickly.

1. comfirmed                              2. devoted                              3. pressed                              4. sold

8-The manager -----his employees performance constantly through TV screen.

1. supplies                              2. finances                              3. monitors                              4. gives

9-He devoted his efforts to his managerial task.

1. lose                              2. sold                              3. increased                              4. dedicated

10-The new director of his company is likely to make major changes in -----.

1. personnel                              2. sponsor                              3. network                              4. pinpoint

11-The demonstration is a -----of dissatisfaction among the workers.

1. executive                              2. operational                              3. symptom                              4. orient

12-One who specializes in managing the financial accounts of business and industry is called-----.

1. manager                              2. accountant                              3. buyer                              4. investor

13-The employers considering ways to increase the -----of the factory.

1. productivity                              2. security                              3. emotion                              4. fatigue





26- Internal auditors can not report to an accounting or financial officer.

1. هیات مدیره 2. حسابرسان 3. سرمایه داران 4. بازرگانان

27- In the past producers ignored the potential 25% added value that could be gained from selling as jewellery .

1. تولید افزوده 2. محدودیت ایجاد شده 3. ارزش افزوده 4. داده پردازی

28- The pay off of this company was not very satisfactory last month.

1. پرداخت 2. سود دهی 3. باز خورد 4. باز دهی

29- There is a high wage level in this industry.

1. دستمزد 2. سهم 3. اوراق بهادار 4. خرده فروش

30- The main function of the middle man is to facilitate the exchange process.

1. معامله 2. فروش 3. واسطه 4. مالکیت